

1 DISPLAY = 4 CARTONS (2 CARTONS EACH OF 2 STYLES) = 20 OFFERS

FORMULA FOR PACKING PAYMENT:

G=Gratis Pack L=Live Pack (1 Offer = 1 Gratis and 1 Live Pack)

51861 0745

APRIL DORAL B1G1F PROMOTION #800219											
				DORAL (6M)				APRIL PROMOTION			
ACCT #	PO #	ACCOUNT NAME	UPC	MEN LT 100	ULT LT 100	LT BOX 100	FF BOX 100	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	SKUS/ DORAL DISPLAYS (ITEM #540871) (PER SKU)	
DIV #1638											
023880	REQUIRED	ASSOC. GROC.	1.50	2	2	1	1	✓	3/23/98	45	45
	Use 'Judy'							P/Pymt	\$29.40	2.10	
091800	NO	CAPITAL CANDY	2.50	2	2	3	3	✓	3/23/98	75	75
								P/Pymt	\$49.00	3.50	
281200	NO	HIBBERT & MCGEE	1.50	2	2	1	1	✓	3/23/98	45	45
								P/Pymt	\$29.40	2.10	
396640	NO	MANCHESTER	3.30	3	3	4	4	✓	3/23/98	99	105
								P/Pymt	\$98.00	4.88	
462720	082597	N.H. TOBACCO	1.93	2	2	2	2	✓	3/23/98	58	60
	ARRIVAL DATE							P/Pymt	\$39.20	2.80	
204600	NO	SAM FRANK INC	0.93	1	1	1	1	✓	3/23/98	28	30
								P/Pymt	\$19.60	1.40	
648240	NO	TBI	4.47	4	4	5	5	✓	3/23/98	134	135
								P/Pymt	\$88.20	6.30	
				16	16	17	17			484	
REGION TOTALS			118.67	122	122	122	122				4590
Region Allocation			512	488							
			-488								
Residual			24								

8072-8736

8746
8749
8753
8751
8750
8754

0023XUS7834

APRIL DORAL B1G1F PROMOTION #800219

		D O R A L				TOTAL ORDER \$	ARRIVAL DATE
ACCT #	PO #	ACCOUNT NAME	26184	26185	25189	26186	
			100	100	808	100	
DIV #1638							
026880	REQUIRED	ASSOC. GROC.	2	2	1	1	3/23/98
	Use 'Judy'						
051900	NO	CAPITAL CANDY	NH 2	2	3	3	3/23/98
			VT 1	1	2	2	3/23/98
281200	NO	HIBBERT & MCGEE	2	2	1	1	3/23/98
396540	NO	MANCHESTER	3	3	4	4	3/23/98
482720	NO	NH TOBACCO	2	2	2	2	3/23/98
	ARRIVAL DATE						
204806	NO	SALE FRANK INC	1	1	1	1	3/23/98
648248	NO	NH TBI	2	2	3	3	3/23/98
			2	2	3	3	3/23/98

ATTN: KAY MCXWELL (FAX #2155)

FROM: J. CAMPBELL (716-624-4179 FAX: 716-624-3145)

51861 0747

BFLD RJR

19111

03/02/98

005

51861 0748

COMPLETED

APRIL DORAL B1G1F PROMOTION #800219										
				D O R A L (6M)				APRIL PROMOTION		
				MEN LT 100	ULT LT 100	LT BOX 100	FF BOX 100			
ACCT #	PO #	ACCOUNT NAME	UPC	25184	25185	25188	25188	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	SKUS/ DORAL DISPLAYS (ITEM #5448971) PER SKU)
DIV #1626										
586440	NO	✓ SHOSHO	0.00	0	0	0	0		3/23/98	0
								P/Pymt	\$0.00	0.00
124920	NO	✓ F. COLUCCI	0.00	0	0	0	0	NOT INCLUDED		0
									\$0.00	0.00
088080	NO	✓ J.A. CALDERON	1.97	2	2	2	2		3/23/98	59
								P/Pymt	\$39.20	2.80
044880	NO	✓ A.D. BEDELL	1.43	1	2	2	1		3/23/98	43
								P/Pymt	\$29.40	2.10
081120	NO	✓ BUFFALO TOB	0.80	1	1	1	1		3/23/98	24
								P/Pymt	\$19.80	1.40
129850	NO	✓ COOK WHSL	0.20	0	0	0	0		3/23/98	6
								P/Pymt	\$0.00	0.00
154180	REQUIRED	✓ DERIGO SALES	3.77	4	4	4	4		3/23/98	113
	Use 'Judy'							P/Pymt	\$78.40	5.60
180000	082597	✓ ELMIRA	1.00	1	1	1	1		3/23/98	30
	ARRIVAL DATE							P/Pymt	\$19.60	1.40
186350	NO	✓ F & T DISTR.	0.67	1	1	1	0		3/23/98	20
								P/Pymt	\$14.76	1.08
336660	082797	✓ E.P. KIRST	3.23	3	3	3	4	3/25	3/27/98	97
	ARRIVAL DATE							P/Pymt	\$63.72	4.51
331440	082597	✓ J. KERN & SONS	0.00	0	0	0	0		3/23/98	0
	ARRIVAL DATE	Use On-Hand Produc						P/Pymt	\$0.00	0.00
026040	NO	✓ M. ATTEA	0.40	1	1	0	0		3/23/98	12
								P/Pymt	\$9.80	0.70
317880	NO	✓ R.L. JONES	1.00	1	1	1	1	3/24/98	3/23/98	30
								P/Pymt	\$19.60	1.40
842166	082597	✓ TOPS	3.40	4	4	4	4	4/13/98	3/23/98	102
								P/Pymt	\$78.40	5.60
649920	082597	✓ TRIPIFOODS	12.00	2	2	2	2	2525.47	3/23/98	360
		853-7400 PA						805.11	\$235.20	16.80
				31	32	31	30			896
										930

45 PA 7.5
314 NY 2
320 NY 10
1 NY 10

366

NY-10 each
PA-2 each

8072-

8707
1 per store

APRIL DORAL B1G1F PROMOTION #800219

			D O R A L (MM)					
			MENT 109	ULT LT 109	LT BOX 100	FF BOX 100		
ACCT #	PO #	ACCOUNT NAME	25184	25185	25189	25188	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV #1626								
008000	NO	J.A. CALDERON ✓	2	2	2	2	513.46 ✓	3/23/98
044880	NO	A.D. BEDELL ✓	1	2	2	1	513.46 603.83 ✓	3/23/98
081120	NO	BUFFALO TCB ✓	1	1	1	1	252.53 ✓	3/23/98
154180	REQUIRED Use 'Judy'	DERIGO SALES ✓	4	4	4	4	1010.18 ✓	3/23/98
180000	032398	ELMIRA ✓	1	1	1	1	252.53 ✓	3/23/98
ARRIVAL DATE								
186350	NO	F & T DISTR. ✓	1	1	1	0	192.54 ✓	3/23/98
338660	032598	E.P. KIRST ✓	3	3	3	4	820.78 ✓	3/25/98
ARRIVAL DATE								
026040	NO	M. ATTEA ✓	1	1	0	0	126.27 ✓	3/23/98
317880	NO	R.L. JONES ✓	1	1	1	1	252.53 ✓	3/23/98
842166	032398	TOPS ✓	4	4	4	4	1010.18 ✓	3/23/98
Renel								
649920	032398	TRIFOODS ✓	12/10	12/10	12/10	12/10	3050.58 805.11 ✓	3/23/98
PA								

3330.58

300219.53/3/23/98

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

51861 0750

COMPLETED

8072
8597

APRIL DORAL B1G1F PROMOTION #800219										
				D O R A L (6M)				APRIL PROMOTION		
				MEN LT 100	ULT LT 100	LT BOX 100	FF BOX 100			
ACCT #	PO #	ACCOUNT NAME	UPC	25184	25185	25189	25188	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	SSQUS/ DORAL DISPLAYS (ITEM #40871) (PER SKU)
DIV #1623										
160600	082597	DONAHUE	0.60	1	1	0	1	✓	3/23/98	18
	ARRIVAL DATE							P/Pymt	\$14.30	1.06
315288	REQUIRED	DOWLINGS	2.83	3	3	3	3	✓	3/23/98	85
	Use 'JUDY'							P/Pymt	\$58.80	4.20
194040	NO	FINKLE	7.93	8	8	8	8	✓	3/23/98	238
								P/Pymt	\$156.80	11.20
609977	NO	H. FOURTINS	3.17	3	3	3	4	✓	3/23/98	95
		(3 SHIPMENTS / PRD)						P/Pymt	\$63.70	4.55
335710	NO	KINGSTON	1.27	1	1	2	1	✓	3/23/98	38
								P/Pymt	\$24.50	1.75
358150	NO	LAVIN CANDY	0.83	1	1	1	1	✓	3/23/98	25
								P/Pymt	\$19.60	1.40
431520	NO	MOHAWK	0.00	0	0	0	0	✓	3/23/98	0
								P/Pymt	\$0.00	0.00
441643	YES	STEWARTS	0.00	0	0	0	0	✓	3/23/98	0
	Use 'Judy'							P/Pymt	\$0.00	0.00
619822	NO	WUSTEFELD	0.50	1	1	0	0	✓	3/23/98	15
								P/Pymt	\$9.80	0.70
611800	NO	STD ROSENBAUM	2.93	3	3	3	3	✓	3/23/98	88
								P/Pymt	\$58.80	4.20
				21	21	20	21			602

8604

8601

8606

8614

8613

8602

X

X

8612

8609

51861 0751

APRIL DORAL BIG1F PROMOTION #800219

APRIL DORAL BIG1F PROMOTION #800219									
			D O R A L (per)						
ACCT #	PO #	ACCOUNT NAME	MEAL LT 100	ULT LT 100	LT BOX 100	FF BOX 100	TOTAL ORDERS AMOUNT	ARRIVAL DATE	
DIV #1623									
486880	032398	DONAHUE	✓	1	1	0	1	192.54 ✓	3/23/98
345288	REQUIRED Use "KIDY"	DOWLINGS	✓	3	3	3	3	973.54 ✓	3/23/98
194040	NO	FINCKE	✓	8	8	8	8	2020.39 ✓	3/23/98
509877	NO	H. FOURTINS	✓	3	3	3	4	820.78 ✓	3/23/98
336710	NO	KINGSTON	✓	1	1	2	1	320.90 ✓	3/23/98
336150	NO	LAVIN CANDY	✓	1	1	1	1	254.53 ✓	3/23/98
649822	NO	WUSTEFELD	✓	1	1	0	0	126.27 ✓	3/23/98
641800	NO	STD ROSENBAUM	✓	3	3	3	3	757.65 ✓	3/23/98

00000000000000000000

ATTN: KAY MAXWELL (FAX #2-56)

FROM: J. CAMPBELL (716-634-4175; FAX: 716-634-3145)

COMPLETED

51861 0752

8072-8571

APRIL DORAL B1G1F PROMOTION #800219											
				D O R A L (6M)				APRIL PROMOTION			
				MEN LT 100	ULT LT 100	LT BOX 100	FF BOX 100				
ACCT#	PO#	ACCOUNT NAME	UPC	25184	25185	25189	25188	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	ISKU DORAL DISPLAYS (ITEM #640871) (PER SKU)	DISPLAYS PER DIRECT ACCOUNT
DIV #1622											
026300	NO	AUER	2.63	3	3	3	3	3/23/98	3/23/98	79	79
								P/Pymt	\$58.80	4.20	
236370	NO	GRAYS WHLS	0.70	1	0	1	1	3/24/98	3/23/98	21	21
								P/Pymt	\$14.20	1.05	
533288	NO	JONES McINTOSH	4.00	4	4	4	4	3/23/98	3/23/98	120	120
								P/Pymt	\$78.40	5.60	
332400	NO	KEYCO	0.33	0	0	0	0	3/23/98	3/23/98	10	10
								P/Pymt	\$0.00	0.00	
332520	NO	KEYSTONE	0.47	0	0	0	0	3/23/98	3/23/98	14	14
								P/Pymt	\$0.00	0.00	
332880	NO	KEY STORES	0.00	0	0	0	0	3/23/98	3/23/98	0	0
								P/Pymt	\$0.00	0.00	
336100	YES	KINNEY	0.00	0	0	0	0	3/23/98	3/23/98	0	0
	Use 'Judy'							P/Pymt	\$0.00	0.00	
375878	YES	McLANE NE (Consolidated #807865) Call D.Cook for	28.30	29	29	29	29	I WILL PLACE ORDER W/KATHY HAMMOND	3/23/98	849	849
								P/Pymt	\$568.40	40.60	
094931	NO	MID VALLEY	1.23	1	2	1	1	3/23/98	3/23/98	37	37
								P/Pymt	\$24.50	1.75	
442680	082597	MOUNTAIN CANDY	2.60	3	3	3	3	3/23/98	3/23/98	78	78
	ARRIVAL DATE							P/Pymt	\$58.80	4.20	
447000	082597	MUTUAL WHSL	1.17	2	1	1	1	3/23/98	3/23/98	35	35
	ARRIVAL DATE							P/Pymt	\$24.50	1.75	
751406	REQUIRED	KLEIN CANDY	9.73	10	10	10	10	3/23/98	3/23/98	292	292
	Use 'Judy'							P/Pymt	\$196.00	14.00	
468800	NO	NORTH COUNTRY	0.50	0	0	1	1	3/23/98	3/23/98	15	15
								P/Pymt	\$9.80	0.70	
570300	082697	SCHEIDELMAN	0.93	1	1	1	1	3/24/98	3/24/98	28	28
	ARRIVAL DATE	Tues/Thurs Delivery						P/Pymt	\$19.60	1.40	
				54	53	54	54	1573			

8585

8581

8587

X

X

X

X

8072-8553

8594

8596

✓ 8590

8591

8578

8584

CT - 1 each
MA - 2 "
NY 2 "

NY 22 each
PA - 2 each

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

APRIL DORAL B1G1F PROMOTION #880219								
			DORAL (GM)					
			MENT 100	ULT LT 100	LT BOX 100	FF BOX 100		
ACCT #	PO #	ACCOUNT NAME	25164	25185	25189	25188	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV #1622								
026300	NO	AUER ✓	3	3	3	3	✓ 757.65	3/23/98
236370	NO	GRAYS WHLS ✓	1	0	1	1	✓ 192.54	3/23/98 3-24-98
533288	NO	JONES MCINTOSH ✓	4	4	4	4	✓ 1010.18	3/23/98
094931	NO	MID VALLEY ✓	1	2	1	1	✓ 503.17	3/23/98
442680	032398	MOUNTAIN CANDY ✓	3	3	3	3	✓ 763.92	3/23/98
	ARRIVAL DATE							
447000	032398	MUTUAL WHSL ✓	2	1	1	1	✓ 315.67	3/23/98
	ARRIVAL DATE							
761406	REQUIRED	KLEIN CANDY ✓	10	10	10	10	✓ 4079.77	3/23/98
	Use 'Judy'							
468800	NO	NORTH COUNTRY ✓	0	0	1	1	✓ 128.36	3/23/98 3-24-98
570300	032498	SCHIEDLMAN ✓	1	1	1	1	✓ 252.53	3/24/98 TUES. DELY.
	ARRIVAL DATE							

Klein 40-~~NY~~ NY 18 - \$ 257.91

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL, 716-634-4179; FAX: 716-634-3145)

122 - NJ 4 - \$ 455.67
130 - PA 5 - \$ 2039.58
\$ 2753.16

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0754

APRIL: DORAL B1G1F / PROMTION #800219**PRE-SLEEVED' PROMOTION****BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100**Invoice Date
3/30/98

****NOTE:** THE DIFFERENCE BETWEEN NUMBER OF DISPLAYS ORDERED TO DIRECT ACCOUNT AND NUMBER OF DISPLAYS TO BE SHIPPED TO RETAIL (ON TEMPLATE), REPRESENTS EXTRA NUMBER OF DISPLAYS. RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED) 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	TOTAL NUMBER OF DISPLAYS SHIPPED TO DIRECT ACCOUNT	NO. OF DISPLAYS ON TEMPLATE (ENSURE EXTRA DISPLAYS ARE USED FOR RJR ACCTS)	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$14 Per 12M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 4/6/98	VOUCHER # (For ROU Use Only)
R. SMITH									
1622	468800	NORTH COUNTRY (Handled by S/Rep 162201)	15	15	0.7	\$9.80	MGR/ X ACCT	SHIPPED: (Y / N)	Voucher # 15399812
1622	236370	GRAYS WHSL (Handled by S/Rep 162201)	23	21	1	\$14.00	MGR/ X ACCT	SHIPPED: (Y / N)	Voucher # 15399817
1622	332880	KEY STORES (Handled by S/Rep 162208)	0	0	0	\$0.00	NOT INLCUED THIS PROMOTION	N/A	Voucher # N/A
1622	332400	KEYCO (Handled by S/Rep 162208)	0	0	0	\$0.00	NOT INLCUED THIS PROMOTION	N/A	Voucher # N/A
1622	570300	SCHEIDELMAN, INC (Handled by S/Rep 162206)	30	28	1.4	\$19.60	X MGR/ ACCT	SHIPPED: (Y / N)	Voucher # 15399819

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0755

APRIL: DORAL B1G1F / PROMTION #800219**PRE-SLEEVED PROMOTION****BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100**

****NOTE:** THE DIFFERENCE BETWEEN NUMBER OF DISPLAYS ORDERED TO DIRECT ACCOUNT AND NUMBER OF DISPLAYS TO BE SHIPPED TO RETAIL (ON TEMPLATE), REPRESENTS EXTRA NUMBER OF DISPLAYS. RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED) 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	TOTAL NUMBER OF DISPLAYS SHIPPED TO DIRECT ACCOUNT	NO. OF DISPLAYS ON TEMPLATE (ENSURE EXTRA DISPLAYS ARE USED FOR RJR ACCTS)	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$14 Per 12M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 4/6/98	VOUCHER # (For ROU Use Only)
A. ZECCA									
1626	088080	J. A. CALDERON	60	59	2.8	\$39.20	___MGR/ __X__ACCT	SHIPPED: (Y / N)	Voucher # 15399821
1626	317880	R L JONES & SONS	30	30	1.4	\$19.60	___MGR/ __X__ACCT	SHIPPED: (Y / N)	Voucher # 15399822

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0756

APRIL: DORAL B1G1F / PROMTION #800219									
PRE-SLEEVED' PROMOTION									
BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100									
**NOTE: THE DIFFERENCE BETWEEN NUMBER OF DISPLAYS ORDERED TO DIRECT ACCOUNT AND NUMBER OF DISPLAYS TO BE SHIPPED TO RETAIL (ON TEMPLATE), REPRESENTS EXTRA NUMBER OF DISPLAYS. RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.									
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED) 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.									
DIV	SIS#	ACCOUNT NAME	TOTAL NUMBER OF DISPLAYS SHIPPED TO DIRECT ACCOUNT	NO. OF DISPLAYS ON TEMPLATE (ENSURE EXTRA DISPLAYS ARE USED FOR RJR ACCTS)	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$14 Per 12M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 4/6/98	VOUCHER # (For ROU Use Only)
S. SCHWALM									
1622	375878	McLANE NORTHEAST	870	849	40.6	\$568.40	X MGR/ ACCT	SHIPPED: (Y / N)	Voucher # Voucher # 15359823

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0757

		APRIL: DORAL B1G1F / PROMTION #800219							
		PRE-SLEEVED' PROMOTION							
		BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100							
**NOTE: THE DIFFERENCE BETWEEN NUMBER OF DISPLAYS ORDERED TO DIRECT ACCOUNT AND NUMBER OF DISPLAYS TO BE SHIPPED TO RETAIL (ON TEMPLATE), REPRESENTS EXTRA NUMBER OF DISPLAYS. RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.									
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED) 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.									
DIV	SIS#	ACCOUNT NAME	TOTAL NUMBER OF DISPLAYS SHIPPED TO DIRECT ACCOUNT	NO. OF DISPLAYS ON TEMPLATE (ENSURE EXTRA DISPLAYS ARE USED FOR RJR ACCTS)	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$14 Per 12M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 4/6/98	VOUCHER # (For ROU Use Only)
D. KEENEY									
1623	441643	STEWARTS	0	0	0	\$0.00	NOT INLCUED THIS PROMOTION	N/A	Voucher # N/A

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0758

APRIL: DORAL B1G1F / PROMTION #800219**PRE-SLEEVED' PROMOTION****BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100**

****NOTE:** THE DIFFERENCE BETWEEN NUMBER OF DISPLAYS ORDERED TO DIRECT ACCOUNT AND NUMBER OF DISPLAYS TO BE SHIPPED TO RETAIL (ON TEMPLATE), REPRESENTS EXTRA NUMBER OF DISPLAYS. RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED) 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	TOTAL NUMBER OF DISPLAYS SHIPPED TO DIRECT ACCOUNT	NO. OF DISPLAYS ON TEMPLATE (ENSURE EXTRA DISPLAYS ARE USED FOR RJR ACCTS)	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$14 Per 12M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 4/6/98	VOUCHER # (For ROU Use Only)
K. JURGENSEN									
1626	154180	DERIGO SALES	120	113	5.6	\$78.40	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15399824
1626	336660	E.P. KIRST & SONS	98	97	4.5	\$63.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15399855
1626	044880	A.D. BEDELL	45	43	2.1	\$29.40	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15399857
1626	026040	M. ATTEA	15	12	0.7	\$9.80	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15399858
1626	081120	BUFFALO TOBACCO PROD	30	24	1.4	\$19.60	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15399859
1626	476520	OLEAN WHOLESALE	0	0	0	\$0.00	NOT INLCUDED THIS PROMOTION	N/A	Voucher # N/A

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0759

APRIL: DORAL B1G1F / PROMTION #800219									
PRE-SLEEVED' PROMOTION									
BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100									
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TOTAL VAP ACCTS			3611		163				

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0760

APRIL: DORAL B1G1F / PROMTION #800219**PRE-SLEEVED' PROMOTION****BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100**

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R. NOONAN									
1626	129850	COOK WHSL (Handled by S/Rep 162602)	0	0	0	\$0.00	NOT INLCUDED THIS PROMOTION	N/A	Voucher # N/A
1626	124920	F. COLUCCI (Handled by S/Rep 162601)	0	0	0	\$0.00	NOT INLCUDED THIS PROMOTION	N/A	Voucher # N/A
1626	586440	SHOSHO (Handled by S/Rep 162601)	0	0	0	\$0.00	NOT INLCUDED THIS PROMOTION	N/A	Voucher # N/A
1626	331440	JACOB KERN (Handled by S/Rep 162601)	0	0	0	\$0.00	NOT INLCUDED THIS PROMOTION	N/A	Voucher # N/A
1626	180000	ELMIRA (Handled by S/Rep 162605)	30	30	1.4	\$19.60	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> X ACCT	SHIPPED: (Y / N)	Voucher # 15400230
1626	186350	F & T DISTR. (Handled by S/Rep 162605)	23	20	1	\$14.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> X ACCT	SHIPPED: (Y / N)	Voucher # 15400231

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0761

APRIL: DORAL B1G1F / PROMTION #800219 PRE-SLEEVED' PROMOTION BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100									
**NOTE: THE DIFFERENCE BETWEEN NUMBER OF DISPLAYS ORDERED TO DIRECT ACCOUNT AND NUMBER OF DISPLAYS TO BE SHIPPED TO RETAIL (ON TEMPLATE), REPRESENTS EXTRA NUMBER OF DISPLAYS. RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.									
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S. SCHWALM									
1622	533288	JONES MCINTOSH INC	120	120	5.6	\$78.40	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400232
1622	026300	AUER	90	79	4.2	\$58.80	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400233

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0762

APRIL: DORAL B1G1F / PROMTION #800219**PRE-SLEEVED' PROMOTION****BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100**

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S. MacLEOD									
1623	160600	DONAHUE TOBACCO (Handled by S/R 162302)	23	18	1	\$14.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400234
1623	194040	FINKLE (Handled by S/R 162303) <i>P. Torchyk</i>	240	238	11.2	\$156.80	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400235
1623	509977	H. FORTINS (Includes H.F. #203290) (S/REP 162309)	98	95	4.55	\$63.70	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400236
1623	335710	KINGSTON CANDY (Handled by S/R 162305)	38	38	1.75	\$24.50	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400237
1623	356150	LAVIN (Handled by S/R 162301)	30	25	1.4	\$19.60	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400238
1623	431520	MOHAWK (Handled by S/R 162303)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION	N/A	Voucher # N/A
1623	619822	WUSTEFELD (Handled by S/R 162306)	15	15	0.7	\$9.80	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400240

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0763

APRIL: DORAL B1G1F / PROMTION #800219**PRE-SLEEVED' PROMOTION****BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100**

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B. COOK									
1638	091800	CAPITAL CANDY	75	75	3.5	\$49.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400241
1623	315288	DOWLINGS INC.	90	85	4.2	\$58.80	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400242
1638	281200	HIBBERT & MCGEE INC	45	45	2.1	\$29.40	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400243
1638	023880	ASSOCIATED GROCERS	45	45	2.1	\$29.40	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400244
1638	396640	MANCHESTER TOBACCO	105	99	5	\$70.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400245
1638	462720	N.H. TOBACCO	60	58	2.8	\$39.20	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400246
1638	648240	TBI CORPORATION	135	134	6.3	\$134.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400247

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0764

APRIL: DORAL B1G1F / PROMTION #800219 PRE-SLEEVED' PROMOTION BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100									
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R. TANCHYK									
1623	611800	STANDARD ROSENBAUM	90	88	4.2	\$58.80	MGR/ X ACCT	SHIPPED: (Y / N)	Voucher # 15400298
1638	204600	SAM FRANK	30	28	1.4	\$19.60	MGR/ X ACCT	SHIPPED: (Y / N)	Voucher # 15400249

File

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0765

APRIL: DORAL B1G1F / PROMTION #800219 PRE-SLEEVED' PROMOTION BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100									
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R. DUSZYNSKI									
1626	649920	TRIPIFOODS	360	360 358	16.8	\$235.20	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	Voucher # 15400250
1626	842166	TOPS (W. FARMS)	120	102	0	\$0.00	NO PACKING PAYMENT REQUIRED		Voucher # N/A

PACKING PAYMENT VOUCHER REQUEST FORM

51861 0766

APRIL: DORAL B1G1F / PROMTION #800219**PRE-SLEEVED' PROMOTION****BRAND STYLES (6M): DORAL MENTHOL LT 100 / ULT LT 100 / LT BOX 100 / FF BOX 100**

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J. McLEAN									
1622	094931	MID-VALLEY	38	37	1.75	\$24.50	MGR/ X ACCT	SHIPPED: (Y/N)	Voucher # 15400255
1622	332520	KEYSTONE	0	0	0	\$0.00	NOT INLCUDED THIS PROMOTION	N/A	Voucher # N/A
1622	442680	MOUNTAIN CANDY	90	78	4.2	\$58.80	MGR/ X ACCT	SHIPPED: (Y/N)	Voucher # 15400257
1622	447000	MUTUAL WHLS	38	35	1.75	\$24.50	MGR/ X ACCT	SHIPPED: (Y/N)	Voucher # 15700259
1622	761406	KLEIN CANDY	300	292	14	\$196.00	X MGR/ ACCT	SHIPPED: (Y/N)	Voucher # 15400264

PROMOTION #800219

DORAL B1G1F

51861 0767

APRIL, 1998

REGION 17XX / DORAL B1G1F #800219									
DA	NAME	CONTACT PERSON	FAX	DISP	CASES	PER CS	PAYMENT	DATE	ORDER
024660	ASSOCIATED WHOLESALE	LISA O'BRIAN	610-693-3171	30	1	\$14.00	\$14.00	4/6/98	8072-4239
130560	COOPER BOOTH	S. GREENAWALT/BARRY	717-285-8016	30	1	\$14.00	\$14.00	4/6/98	8072-4248
151300	W. A. DEHART	CHRIS TRATE	717-568-1491	30	1	\$14.00	\$14.00	4/14/98	8072-4249
276331	GATEWAY	DICK FREDERICK	814-944-6558	210	7	\$14.00	\$98.00	4/6/98	8072-4250
544290	MILLER AND HARTMAN	WAYNE DUSSINGER	717-295-9008	60	2	\$14.00	\$28.00	4/6/98	8072-4253
		TOTALS		360	12				

DISPLAY #540971

PROMOTION #800219

DORAL B1G1F

51861 0768

APRIL, 1998

INDIRECT	MAILNAME	ADDRESS	CITY	MANAGER	PHONE		
024660	Associated Wholesale	Route 422	Robeson, PA 19551	Ed Agner	(800) RJR-TALK VM #76961		
130560	Cooper Booth	200 Lincoln West Drive	Lancaster, PA 17603	Curt Moser	(800) RJR-TALK VM #46437		
151300	W. A. Dehart	Old Route 15	New Columbia, PA 17856	Lonny Gohn	(800) RJR-TALK VM #42261		
276331	Gateway Foods	3000 7th Avenue	Altoona, PA 16602	Marshall Richards	(800) RJR-TALK VM #69809		
544290	Miller and Hartman	180 Greenfield Road	Lancaster, PA 17602	Jim Morris	(800) RJR-TALK VM #42289		

DISPLAY #540971